Reference List – A Level Studies

Cambridge International AS & A Level Psychology 9990

For examination in June and November 2021, 2022 and 2023. Also available for examination in March 2021, 2022 and 2023 for India only.
At A Level, the original studies are referenced for teachers but it is not necessary for candidates to study the original publication. An overview or general summary of each study is sufficient.

The textbooks available to accompany this syllabus provide an overview/summary of all the required content, at the appropriate level of detail, and are highly recommended.

This document contains the references in full, for information only, as only the author and original year of publication are listed in the syllabus. In some cases, a more recent or more accessible version of the original study or source is listed here than in the syllabus, and in many cases alternative sources will be possible for the same material.
Contents

Psychology and abnormality .................................................................................................................. 2
  a) Schizophrenic and psychotic disorders  
  b) Bipolar and related disorders  
  c) Impulse control disorders and non-substance addictive disorder  
  d) Anxiety disorders  
  e) Obsessive-compulsive and related disorders

Psychology and consumer behaviour ................................................................................................... 4
  a) The physical environment  
  b) The psychological environment  
  c) Consumer decision-making  
  d) The product  
  e) Advertising

Psychology and health .......................................................................................................................... 7
  a) The patient practitioner relationship  
  b) Adherence to medical advice  
  c) Pain  
  d) Stress  
  e) Health promotion

Psychology and organisations ................................................................................................................. 10
  a) Motivation to work  
  b) Leadership and management  
  c) Group behaviour in organisations  
  d) Organisational work conditions  
  e) Satisfaction at work
Psychology and abnormality

a) Schizophrenic and psychotic disorders


b) Bipolar and related disorders


(c) Impulse control disorders and non-substance addictive disorder

d) Anxiety disorders


e) Obsessive-compulsive and related disorders


Psychology and consumer behaviour

a) The physical environment


b) The psychological environment


iv Pavesic, D, 2005, ‘The Psychology of Menu Design: Reinvent Your ‘Silent Salesperson’ to Increase Check Averages and Guest Loyalty’, in *Hospitality Faculty Publications*, paper 5, Georgia State University

v Dayan, E and Bar-Hillel, M, 2011, ‘Nudge to nobesity II: Menu positions influence food orders’, in *Judgment and Decision Making*, vol.6, no.4, pp.333–42


c) Consumer decision-making


d) The product


e) Advertising


Psychology and health

a) The patient practitioner relationship


iii Byrne, P S and Long, B E, 1976, Doctors talking to patients. A study of the verbal behaviour of general practitioners consulting in their surgeries. London: HMSO


vi Safer, M A, Tharps, Q J, Jackson, T C and Leventhal, H, 1979, ‘Determinants of Three Stages of Delay in Seeking Care at a Medical Clinic’, in Medical Care, vol.17, no.1, pp.11–29


b) Adherence to medical advice


c) Pain


d) Stress


e) Health promotion


Psychology and organisations

a) Motivation to work


b) Leadership and management


c) Group behaviour in organisations


d) Organisational work conditions


e) Satisfaction at work


'While studying Cambridge IGCSE and Cambridge International A Levels, students broaden their horizons through a global perspective and develop a lasting passion for learning.'

Zhai Xiaoning, Deputy Principal, The High School Affiliated to Renmin University of China